

Director, Property Linked Finance

Location: Hybrid – homeworking / some work in Central London

Start date: As soon as possible.

Terms: 31 days annual leave, private healthcare, flexible working

Role: Permanent

In this newly created position, the Green Finance Institute is looking to appoint an experienced individual to lead on a pioneering project to develop Property Linked Finance (PLF) for the UK market.

Property Linked Finance has the potential to mobilise over £70 billion of investment towards decarbonising the UK's built environment, with further potential to scale into a global asset class. You will have a key role to play in catalysing the commercial and residential PLF market in the UK, collaborating with the finance and property sectors to pilot PLF, priming stakeholders along the value chain to support adoption, and amplifying success stories to encourage further scale.

As the Property Linked Finance Director, you will be responsible for the following:

- Leading and delivering the GFI's Property Linked Finance workstream, which aims to catalyse the commercial and residential Property Linked Finance markets in the UK.
- Collaborating with pioneering financial institutions to develop and launch the UK's first Property Linked Finance solution and fast-follower products.
- Designing and delivering a market-priming campaign to engage with key stakeholders along the value chain (including finance, legal, property, regulatory, and retrofit sectors) to ensure the market is prepared for the launch and scale-up of PLF.
- Engaging with policymakers and regulators to explore the enabling conditions to support the success and scale up of PLF.
- Collaborating with GFI colleagues across Europe to share best practice and support international rollout of PLF.
- Work closely with the GFI's communications function to host impactful events that support the scaling up of PLF in the UK and internationally.

- Champion the role of PLF on the international stage, representing the GFI at high-profile conferences, events and roundtables.

You need to have:

- Significant experience in financial services, ideally a client-facing or structuring background in investment banking, corporate banking or real estate finance.
- Highly experienced at client relationships with a proven track record in stakeholder management.
- Excellent communicator, both written and verbal, with strong influencing skills.
- Ability to deliver outcomes in the face of complex challenges.
- Skilled problem-solver with the ability to identify the best solution available.
- Capable of switching between high-level strategic and granular detailed projects.
- Excellent public speaker.
- Strong influencing, communication and collaboration skills.
- A strong independent work ethic in addition to an ability to work as part of an agile and fast-moving team.

About the Green Finance Institute (GFI):

Founded in 2019 to accelerate the deployment of finance towards a net zero and resilient economy, the GFI is an independent, commercially focused and philanthropically-financed organisation, seed funded by the UK Government and the City of London Corporation.

The GFI has established a leading and differentiated position based on a distinct strategy of identifying impactful interventions to unlock barriers to deploying capital at pace and scale towards sector specific, real-economy outcomes. These include the energy efficiency of buildings, decarbonisation of road transport, nature based financial solutions, international carbon markets and developing markets' climate smart infrastructure.

Through creating and managing networks of dynamic decision makers across financial services, policy, business, academia and civil society, the GFI is renowned for its practical financial expertise, efficient project execution and generous collaboration, increasingly positioning the organisation as a partner of choice for both policy-makers and market participants to connect political ambition and industry objectives with well-designed solutions for the financial

sector both in the UK and overseas.

If this sounds like you:

Apply if you think we're a good match and we'll get in touch to let you know the next steps.

Please submit your CV and a short cover letter (no more than two sides of A4) describing how you meet the specific requirements for the post.

The closing date for applications is 9am (GMT) on Friday 22 March 2024. Please submit your application to recruitment@gfi.green

Please note:

- *If you do not already hold the right to work in the UK and/or require sponsorship in order to continue working in the UK, you should think carefully before applying.*
- *The Green Finance Institute is an equal opportunity employer and we value diversity. If you are invited to interview and need any reasonable adjustments during the interview process, please let us know.*