

Director, Brussels – GFI Europe

Location: Brussels

Start date: September 2024

Contract: 6 month fixed-term contract (with potential opportunity to extend)

Background

Founded in 2019 to accelerate the deployment of finance towards a net zero and resilient economy, the Green Finance Institute (GFI) is an independent, commercially focused and philanthropically financed organisation, initially seed funded by the UK Government and the City of London Corporation. The GFI is a not-for-profit organisation, headquartered in London.

The GFI has already established a leading and differentiated position based on a distinct strategy of identifying impactful interventions to unlock barriers to deploying capital at pace and scale towards sector specific, real-economy outcomes such as the energy efficiency of buildings, decarbonisation of road transport, nature based financial solutions, international carbon markets and developing markets' climate smart infrastructure.

Through both creating and managing networks of dynamic decision makers across financial services, policy, business, academia and civil society, the GFI is renowned for its practical financial expertise, efficient project execution and generous collaboration, increasingly positioning the organisation as a partner of choice for both policy-makers and market participants to connect political ambition and industry objectives with well-designed solutions for the financial sector both in the UK and overseas.

The Opportunity

Building on the success of the GFI in the UK, and backed by further philanthropic funding, we have recently established offices in Denmark and Spain, and are now seeking to appoint a well networked, high calibre individual to lead our work in Brussels. Having demonstrated our impact in two member states, we are now looking to join the conversation in Brussels.

With the support of the GFI team and an existing group of cleantech NGOs in Europe, you will lead on establishing a GFI presence in Brussels through organising and hosting a series of high impact workshops that bring fresh thinking on novel measures to close the clean tech investment gap in Europe. This includes probing success criteria for go-to-market strategies for a range of blended finance solutions that support first of a kind green technologies – and the mechanisms by which they can be replicated and scaled across Europe.

Core tasks

- Overall responsibility for designing and executing a high impact **thought leadership programme** through:
 - **Developing an influence map** that include key officials from the European Commission and European Investment Bank/European Investment Fund as well as private investors and other experts;
 - Working with the team in London to **develop discussion materials** for each workshop based on IP generated from GFI's existing workstack;
 - Leading the **development and promotion of a series of White Papers** produced as knowledge-sharing and influencing outputs from these workshops.
- **Establishing strategic relationships**, partnerships and collaborations to maximise the impact and reach of the GFI's work.
- **Amplifying and promoting** the work through building senior relationships with industry, government and funders.
- Supporting **fundraising activities** at both the national and European level; across corporate, EU programme and philanthropic partners.

Essential experience

- Able to demonstrate strong leadership and management ability, drives results with a proven track record;
- Significant experience in financial services or the European sustainable finance policy space;
- A proven track record in effective stakeholder management;
- Excellent communicator, both written and verbal;
- Skilled problem-solver with the ability to identify the best solution available;
- Experience at managing budgets and resources;

- Excellent public speaker; and
- A strong independent work ethic in addition to an ability to work flexibly as part of an agile and fast-moving team.

If this sounds like you:

To apply - please submit your **CV/resume** and a **short cover letter** (no more than two sides). Your cover letter should clearly set out:

- Your nationality / right to work status; and
- How you meet the specific requirements of the post.

The closing date for applications is 12 noon on Monday 20 May 2024.

Please submit your application to recruitment@gfi.green

Please note:

- *The Green Finance Institute is an equal opportunity employer and we value diversity.*
- *This role is located in Brussels.*