

## International Nature Markets Lead

**Location:** Hybrid (home working / London office) – with potential international travel opportunities

**Start date:** June 2024

**Role:** fixed-term contract until December 2025

**Reporting to:** Programme Director, Nature Programmes

### About the Green Finance Institute (GFI):

Founded in 2019 to accelerate the deployment of finance towards a net zero and resilient economy, the GFI is an independent, commercially focused and philanthropically-financed organisation, seed funded by the UK Government and the City of London Corporation.

The GFI has already established a leading and differentiated position based on a distinct strategy of identifying impactful interventions to unlock barriers to deploying capital at pace and scale towards sector specific, real-economy outcomes such as the energy efficiency of buildings, decarbonisation of road transport, nature-based financial solutions, international carbon markets and developing markets' climate smart infrastructure.

Through both creating and managing networks of dynamic decision makers across financial services, policy, business, academia and civil society, the GFI is renowned for its practical financial expertise, efficient project execution and generous collaboration, increasingly positioning the organisation as a partner of choice for both policy-makers and market participants to connect political ambition and industry objectives with well-designed solutions for the financial sector both in the UK and overseas.

### What's the role?

The GFI Nature team's mission is to unlock private sector finance into nature-positive activities and nature restoration for the UK, and to support the transition of the economy to one that values and invests in nature.

We work across the UK, supporting the development of a pipeline of nature-based projects; working with UK companies and the finance sector to unlock demand

and capital and feeding into the creation of a supportive policy environment that unlocks revenue models, including through nature markets.

We now have an exciting opportunity for someone to join the team and lead a new international workstream with global partners.

This is a newly created position and you will lead a high-profile project to support COP15 signatories to understand and implement models and markets that unlock private sector capital into nature restoration and conservation and help them meet their Target 19 commitments.

This role will be leading a three-person team within the broader nature team and managing the project with large global partner organisations.

You will gain exposure to a range of stakeholders including policy makers, project developers, development finance institutions, the financial and corporate sector across (predominantly) developing countries.

This role offers the opportunity to have global impact, collaborating with a range of stakeholders committed to nature-restoration and conservation nationally and internationally and we're looking for a team member who will thrive in a dynamic environment where communication, organisational and networking skills, and focus on delivery are essential.

#### **We'll trust you to:**

- Develop strong relationships and networks with relevant governments, corporations and financial institutions to actively support them with identifying and unlocking any nature-related barriers.
- Project manage multiple workstreams and ensure the team are on track and supported.
- Represent the GFI at key industry events as appropriate.
- Coordinate with the GFI marketing and communications function on newsworthy announcements and events in relation to Nature.

#### **You need to have:**

- Outstanding interpersonal and relationship building skills, particularly with senior executives within the corporate sector and with policy makers.

- A genuine and demonstrable interest in environmental sustainability, and an understanding of nature-based revenue models, and global commitments to nature including the Global Biodiversity Framework, NBSAPs and reporting standards and corporate disclosures.
- Strong project management skills.
- Excellent written and oral communication skills, with a proven ability to distil complex information into digestible materials and media.
- A strong independent and proactive work ethic.
- High attention to detail.
- Strong organisation skills and ability to handle multiple projects.
- An ability to meet and manage competing deadlines, logically tackle problems and set priorities.
- Adaptable and comfortable working in a fast-paced, agile, start-up environment.
- Have an aptitude for planning, co-ordinating and time management.

**We'd love to see:**

- Previous experience in a senior role working on environmental finance within a financial institution, corporate or development finance institution.
- International experience.
- Previous line management experience.

**If this sounds like you:**

Apply if you think we're a good match and we'll get in touch to let you know the next steps.

Please submit your CV and a short cover letter (no more than two sides of A4) describing how you meet the specific requirements for the post.

The closing date for applications is **9am Thursday 25<sup>th</sup> April 2024**. Please submit your application to [recruitment@gfi.green](mailto:recruitment@gfi.green)

*Please note:*

- *If you do not already hold the right to work in the UK and/or require sponsorship in order to continue working here, you should think carefully before applying.*
- *The Green Finance Institute is an equal opportunity employer and we value diversity. If you are invited to interview and need any reasonable adjustments during the interview process, please let us know.*